

## Sell your non-performing receivables. We will make you an offer.

When purchasing non-performing receivables, Arvato Financial Solutions offers an opportunity to improve liquidity and significantly reduce expenditures in accounts receivable management. In addition to existing portfolios, we also buy continuously arising non-performing receivables at a previously agreed purchase price.

Through our own network of international debt collection companies, Arvato can guarantee high standards of quality and reliable collection services cross-border. Your single contact person also ensures that the purchase of multinational receivables is done conveniently.

### Your contact details

Company	
Legal owner of the receivables (if different)	
Industry	
Address	
Contact person	Title <input type="checkbox"/> Mr <input type="checkbox"/> Ms Surname Name
Telephone	
E-mail	
URL	
I would like	<input type="checkbox"/> a consultation <input type="checkbox"/> a quote
I have	<input type="checkbox"/> previous experience in the sale of accounts receivable <input type="checkbox"/> no previous experience in the sale of accounts receivable

## Your object of sale

Please answer the following questions to the extent possible.

Underlying business transactions the receivables result from	_____ _____ B2C, share ____ %      B2B, share ____ %
Credit scoring model applied during initial business transaction?	<input type="checkbox"/> yes (brief process / model description) _____ _____ <input type="checkbox"/> no credit scoring model applied
Desired frequency of sales	<input type="checkbox"/> sale on regular basis (forward flow) <input type="checkbox"/> one-off sale planned time of sale: _____
Number of receivables	(state per year for forward flow)
Aging of receivables	Ø _____ (days / years)
Regional distribution of receivables	<input type="checkbox"/> Germany ____ % <input type="checkbox"/> _____ ____ % <input type="checkbox"/> _____ ____ % <input type="checkbox"/> _____ ____ %
Currencies of receivables	
Absolute amount of individual receivables	Min. _____ Max. _____ Ø _____
Total volume of receivables	(state per year for forward flow)
Composition of individual receivables	Principal claim ____ % Interest ____ % Dunning costs ____ %
Status of receivables in accounts receivable process	<input type="checkbox"/> Dunning process not started yet <input type="checkbox"/> Receivables in commercial dunning process Collection already with a collection service provider? <input type="checkbox"/> yes <input type="checkbox"/> no   (if yes: Number of collection service providers _____ ) Share of claims with legal enforcement title ____ %
Accounting treatment of receivables	<input type="checkbox"/> partially written off <input type="checkbox"/> completely written off / irrecoverable
VAT refund	<input type="checkbox"/> already claimed <input type="checkbox"/> not claimed yet

Any further questions? Contact us.

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Arvato Financial Solutions – Your backbone for growth.

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